







# WHO WE ARE

Centris works exclusively with organizations that are facing major challenges, require accelerated growth, or are in transition. The common theme is the need for a step-change in performance capabilities.

We began in 1996. Our clients are the Fortune 500 sector, mid-tier companies, and the US military. We have deep expertise in operations, manufacturing, engineering, maintenance, construction, program management, and white-collar organizations.

# **APPROACH**

Our unique (asymmetric) approach incisively targets specific control points, processes, and departments that affect multiple areas of the organization and have a major impact on overall performance. It is simple, strategic, and delivers twice the results in half the time.

The Centris method is based on deep insight gained from over four decades of experience and a proprietary analysis framework that identifies game-changing improvement opportunities. We bring new ideas and innovative solutions that generate both immediate results and long-term competitive advantage.

# **RESULTS**

Centris provides quantifiable results, and our project returns are typically well over 5:1. We tailor solutions specifically to your requirements as opposed to using predefined programs and processes.

### TRACK RECORD

Over 80% of our engagements come from repeat clients and referrals which speaks to the results we achieve, and faith clients have in us. We have implemented highly successful projects across diverse countries, cultures, industries, and operating environments.

## COMMITMENT AND RESPONSIVENESS

Centris provides exceptional experience and expertise **on task** without the overhead, bureaucracy, and learning curve of many of our competitors. Our CEO and executive leadership are involved, accessible, and committed to your objectives.

# Consider Centris when there is a compelling need to...

- Improve long term competitiveness
- Increase revenue and profitability
- Improve operating margins and reduce costs
- Increase customer service and responsiveness
- Improve execution and reduce complexity
- Increase capacity, uptime, and reliability
- Optimize productivity
- Implement change and culture shift

### MILITARY CLIENTS

IIS Army

Aviation and Missile Command
Corpus Christi Army Depot
Letterkenny Army Depot
Communications & Electronics Command
CECOM Logistics and Readiness Center
Tobyhanna Army Depot
TACOM Life Cycle Management Command
Anniston Army Depot

Red River Army Depot Sierra Army Depot Rock Island Arsenal

Watervliet Arsenal

#### PRIVATE SECTOR CLIENTS

Alcoa

Berkshire Hathaway Guard Insurance Brunswick Corporation

Camber

Caterpillar

Champion International

Crucible Steel

CSC

Cytec

Del Monte

Diamond Chain

DRS

DuPont

Eagle Creek Energy

Ethicon

Falk

Federal-Mogul

Foster Wheeler General Chemical

General Foods

Gould

Great Lakes Dredge & Dock

Green Giant

GTE Hussmann

International Paper

Johnson & Johnson

Johnson Matthey

Kennametal

Kraft

Lockheed Martin

**Lucent Technologies** 

Magic Chef Marconi

Monarch Machine Tool

Monitor Aerospace

MSA

Nordyne

Oakley

Pepsi

Pfizer

Pillsbury

Pratt & Lambert

Reynolds Metals

Reynolds Packaging Rowan Companies

Springs

Transocean

Tredegar

Vision Ease Warburg Pincus

Xerox









# TO SUM IT UP

Centris unlocks high leverage, asymmetric opportunities that deliver out-sized benefits in less time and cost. Our approach is incisive and efficient, enabling you to move farther, faster. We deliver quantifiable results at a fixed rate, and typical engagements return well over 5:1. Projects are customized to your requirements and upon completion your team will have the knowledge and capability to sustain the results.

# **GETTING STARTED**

We corroborate with you in crafting a path forward that works best for your organization, time requirements, and budget. Many clients find the following approach an excellent launch point.

#### (ASYMMETRIC) RESULTS **RESULTS OPPORTUNITY** REALIZATION REALIZATION DECISION POINT DECISION POINT **ASSESSMENT PILOT** PROJECT(S) Identify key leverage Select Area of Select Areas of points that deliver outsized Concentration for Results Concentration to serve impacts on: as Results Realization Realization Project Revenue Catalyst: Near term opportunities · Long term requirements Value Stream Costs Strategic integration of Competitiveness • Challenge / Issue Operating Performance Area / Department(s) efforts Critical Success Factor(s) Realize quantifiable Assess Order of Magnitude benefits and Benefit Implement Pilot and **Demonstrate Results Ensure Sustained** Prioritize Opportunities Performance and Strategic Scope, Prioritize, and Positioning Quantify Additional Opportunities DAYS **WEEKS MONTHS**

WELKO

- Value Based Fee
- Flexible Approach
- Outstanding ROI

Results and a firm you can depend on!

Call us at 800.876.7515 for a free initial consultation.