



## WHO WE ARE

Centris specializes in working with organizations in transition. Our clients are often at an inflection point and have to surge, merge or recalibrate. The common theme is the need for a step-change in performance capabilities. We enable organizations make the Strategy, Organization and Operations changes necessary to achieve current and future mission requirements.

## WHAT WE DO

Our specialty is critical, high impact organizational and operations challenges. We began 25 years ago in private sector manufacturing and engineering. Today our clients are both military and private organizations. Most of our work is concentrated in white-collar, technical and project management operations. We enable next generation organizational and operations performance.

## APPROACH

Our work is outcome-based and provides quantifiable results within a specific timeframe, versus the more common “performance improvement” initiatives. Achieving these results often encompasses changes to the organization, business processes, systems capabilities, training, metrics, and culture. The work may involve a major reorganization, or it may focus on more incisive, asymmetrical targets that have an out-sized impact on overall performance. It’s all based on your requirements.

## TRACK RECORD

Over 80% of our engagements come from repeat clients and referrals which speaks to the results we achieve, and trust clients have in us. Since 1996 we have implemented highly successful projects in many different countries, cultures, industries, and operating environments.

## COMMITMENT AND RESPONSIVENESS

Our CEO and executive leadership are involved, accessible and committed to your objectives. We can quickly adjust to changes in priorities and efficiently make the decisions necessary to support your requirements. Quite simply, we provide exceptional expertise *on task* without the overhead, learning curve, and bureaucracy of many of our competitors.

## Consider Centris when there is a compelling need to ...

- Meet and sustain a surge in mission or market requirements
- Implement a merger and meet performance and financial targets
- Re-position the organization to achieve current and future performance requirements
- Improve white-collar workforce planning
- Manage and optimize off-site white-collar activities and performance
- Significantly improve mission execution (quality, schedule, cost)
- Increase readiness, speed, and responsiveness
- Achieve greater reliability, quality, and improved customer satisfaction
- Reduce direct and indirect labor rates
- Optimize personnel, skills, and training
- Improve communication, coordination, and cooperation
- Increase visibility, situational awareness, and proactive management capabilities
- Reduce firefighting, ongoing organizational issues, frustration, and turnover
- Implement sustainable change and culture shift

## MILITARY CLIENTS

U.S. Army  
 Aviation and Missile Command  
 Corpus Christi Army Depot  
 Letterkenny Army Depot  
 Communications & Electronics Command  
 CECOM Logistics and Readiness Center  
 Tobyhanna Army Depot  
 TACOM Life Cycle Management Command  
 Anniston Army Depot  
 Red River Army Depot  
 Sierra Army Depot  
 Rock Island Arsenal  
 Watervliet Arsenal

## PRIVATE SECTOR CLIENTS

Alcoa  
 Bethlehem Steel  
 Camber  
 Caterpillar  
 Champion International  
 Crucible Steel  
 CSC  
 Cytex  
 Del Monte  
 Diamond Chain  
 DRS  
 DuPont  
 Eagle Creek Energy  
 Ethicon  
 Falk  
 Federal-Mogul  
 Foster Wheeler  
 General Chemical  
 General Foods  
 Gould  
 Great Lakes Dredge & Dock  
 Green Giant  
 GTE  
 Hussmann  
 International Paper  
 Johnson & Johnson  
 Johnson Matthey  
 Kennametal  
 Kraff  
 Lockheed Martin  
 Lucent Technologies  
 Magic Chef  
 Marconi  
 Monarch Machine Tool  
 Monitor Aerospace  
 MSA  
 Nordyne  
 Oakley  
 Pepsi  
 Pfizer  
 Pillsbury  
 Pratt & Lambert  
 Reynolds Metals  
 Reynolds Packaging  
 Rowan Companies  
 Springs  
 Transocean  
 Tredegar  
 Vision Ease  
 Warburg Pincus  
 Xerox